

ATTACHMENT 09.4 COST PROPOSAL AND NARRATIVE FOR CATEGORY 4 – VALUE ADDED SERVICES



Per Attachment 02, Scope of Work, VII. Offerors may propose value added services related to Offender Electronic Monitoring. The Lead State and NASPO reserves the right not to allow additional services proposed by the Contractor in the Master Agreement.

SECURUS HAS READ, UNDERSTANDS, AND WILL COMPLY.

Awards for Category 4 will not be given to Offerors who do not also qualify for an award in Category 1, 2, or 3.

SECURUS HAS READ, UNDERSTANDS, AND WILL COMPLY.

Contractors awarded Category 4 may not provide Category 4 Services to Purchasing Entities who are not also utilizing the Contractor's services from Category 1, 2, or 3.

SECURUS HAS READ, UNDERSTANDS, AND WILL COMPLY.

Offerors shall provide cost and a narrative for all Value Added Services proposed. This narrative must be accompanied by all proposed pricing. The written narrative must include an overview of the proposed Value Added Service(s), functionality, system requirements, benefits to the Purchasing Entity, how it aligns with services proposed for Category 1, 2, or 3, and any other necessary information pertaining to the Value Added Service(s).

SECURUS HAS READ, UNDERSTANDS, AND WILL COMPLY.

VALUE ADDED SERVICES

To strengthen program performance and deliver reliable, end-to-end support for Participating Entities, Securus Monitoring provides a comprehensive portfolio of value-added products and services designed to enhance efficiency, accuracy, and overall program success. Our value-added solutions include advanced hardware specifically designed for domestic violence prevention, a wide range of compatible accessories that improve usability and security, and a full-service turn-key support solution that simplifies program management. The following sections detail each product and service offering, illustrating how Securus Monitoring delivers a fully integrated, seamless, and dependable monitoring solution:

Tough Straps – Pricing: \$35.00/each

- **Tough Straps®** are Securus's **enhanced, tamper resistant transmitter straps** designed for **high-risk supervision scenarios**. They are used with **BLUtag® GPS monitoring devices** to provide **additional resistance to cutting, stretching, and breakage**, while maintaining wearer safety and comfort.

Construction & Materials

- Made of **hypoallergenic, military grade thermoplastic rubber**
- Incorporates **embedded steel inserts** for added strength
- Contains **dual full-length embedded fiber-optic cables** that detect cutting or stretching
- Designed for **long-term wear** without causing irritation



Tamper Detection & Alerts

- **Cutting, stretching, or breaking** the strap interrupts the fiber-optic circuit
- Generates an **immediate Strap Tamper alert**
- Alerts are **date- and time-stamped** and reported to **VeriTracks®** via cellular communication
- Visual inspection also reveals signs of tampering (deep cuts, deformation)

Operational Characteristics

- **Disposable, single-use strap** to maintain security and hygiene
- Available in **multiple lengths** to fit a wide range of participants
- Installed using Securus-provided consumables and tools
- Designed to be **significantly more resistant** than standard thermoplastic straps

Use Cases

- High-risk or high-tamper individuals
- Programs requiring **enhanced physical security**
- Situations where additional deterrence to strap tampering is desired

DuraStrap – Pricing: \$10.00/each (after the 10 provided annually)

- **DuraStrap** is a disposable strap used with the **BLUtag® GPS device**
- Constructed of **hypoallergenic, industrial grade thermoplastic** with **dual fiberoptic cables** to support reliable tamper detection **grade thermoplasticoptic cables-grade thermoplastic-optic cables**
- Designed for **one-time use** and tool-free installation, supporting efficient field deployment and replacement -time use-free installation, supporting efficient field deployment and replacement.
- Distinct from **ToughStrap**, which is a reusable, steel reinforced strap-reinforced strap.

StalkerAlert

StalkerAlert – Pricing: \$3.25 per active device per day

StalkerAlert – Pricing: \$800 – Lost/Damaged/Stolen

Securus offers StalkerAlert® unit, which uses GPS technology, mobile exclusion zones, and nationwide cellular phone service to notify victims that the enrollee is in close proximity. The supervising officer installs a BLUtag device on the enrollee and assigns a StalkerAlert device to the victim, which is kept with them at all times. This allows the victim to have multiple layers of protective exclusion zones that travel with them at all times.



The supervising officer creates mobile exclusion zones around the victim, the size of which is determined by the distance specified in the order of protection. Because the zones are stored in the offender's BLUtag and the victim's StalkerAlert, they move with the victim at all times. The mobile exclusion zones around StalkerAlert is not tied to a physical location, therefore, the victim receives advanced warning wherever he or she goes. This allows the victim to maintain his or her daily schedule and move about freely within the community and allows the victim to create a more comprehensive and flexible safety plan.

As noted in Category 1: GPS, BLUtag detects, records, and reports the locations and movements of the enrollee 24 hours a day, 365 days per year. If he/she violates the mobile exclusion zones (or any exclusion zone), StalkerAlert immediately reports the event to VeriTracks and notifies the victim by emitting an audible tone and vibrating. StalkerAlert also sends a text message notification to the victim's cellular phone. If the enrollee continues to violate the zone, the victim receives additional notifications. As soon as VeriTracks receives the event notification, it sends the notification to the designated recipient(s) using email or text message.

BLUtag also immediately reports the zone violation to VeriTracks since the exclusion zone information is stored in its built-in non-volatile memory. This means the designated recipient(s) receives at least two notifications on the same event – one from the enrollee's BLUtag device and one from the victim's StalkerAlert unit.

The supervising agent will determine which option, StalkerAlert device or StalkerAlert Mobile Application, is most practical, effective, and efficient based on each victim's circumstances.

Wired Chargers – Pricing: \$25.00/each (after one charger per active device annually)

Securus provides a **wired charging solution** for BLUtag® GPS devices as a standard component of the monitoring equipment package.

- Each BLUtag device is shipped with a Wired Charger at no additional cost **any additional chargers after the original charger will have a cost**
- The BLUtag wired charger:
 - Uses a **standard 110-volt AC wall outlet**
 - Includes a **minimum six (6) foot power cord**
 - Allows charging **without removing the device** from the participant's ankle
 - Uses a **charging cup/cradle** that securely attaches to the bottom of the BLUtag device

BLUtag Mobile Chargers – Pricing: \$75.00/each

BLUtag's Mobile Charger is available for use by the Participating Entity to support any requirement for untethered charging capabilities. The Mobile Charger is a convenient way for participants to keep their BLUtag device charged and functional when extended battery life is needed. Once fully charged, the Mobile Charger can provide an **additional 24 hours of operating time** for a BLUtag device. The small size and portability of the device make it easy for participants to keep a Mobile Charger on hand for convenient use anytime, anywhere.

MOBILE CHARGERS are available at an additional cost and are used in extreme instances where there is no available power source. The Mobile Charger can recharge BLUtag adding up to an additional 24 hours.



Multi-Chargers – Pricing: \$150.00/each

Securus offers **multi-station charging trays** designed to support **efficient charging and device management** for electronic monitoring programs. These charging trays are part of Securus's **value added products** portfolio and are intended to **streamline field operations and improve staff productivity**.

BLUtag® Multi-Charger

- **Multi-station design** that can **charge up to eight (8) BLUtag devices simultaneously**
- Designed to support **batch charging**, reducing individual handling time
- Intended for **agency facilities and field offices** to simplify daily device management
- Complements other charging options, including **standard wall chargers, vehicle chargers, and mobile chargers**



Operational Benefits

- **Improves officer efficiency** by enabling multiple devices to be charged at once
- **Reduces device turnaround time** between installations
- Supports **centralized inventory and charging workflows**
- Helps agencies maintain device readiness without issuing individual chargers for every device

Solutions+

Solutions+® is Securus's **full-service support program** designed to assume operational and administrative responsibilities for electronic monitoring programs, allowing Agencies to **reduce staff workload while maintaining full program oversight**. Solutions+ operates in coordination with Securus's 24/7 Solutions and Monitoring Center and the VeriTracks® platform. Participating Entity is able to select portions or all of the offerings.

1. Solution+ Services – Pricing: \$3.50 per active device per day

When selected by a Participating Entity, Solutions+® may include:

- **Professional Case Management**
 - Approving and managing schedules
 - Dispositioning violation notifications
 - Conducting compliance meetings
 - Testifying in court (as required)

- Generating reports through VeriTracks®
 - **Program Administration**
 - Enrolling and unenrolling individuals in VeriTracks
 - Complete installation and removal of monitoring equipment
 - Conducting client orientations and providing instructions to clients and families
 - Fee collection and rebate fee collection (when applicable)
 - **Inventory Management**
 - Ordering and tracking equipment and consumables
 - Cleaning, testing, and returning equipment to Securus facilities
 - Full inventory control and logistics coordination
2. **Solution+ Hardware Installation and Removal – Pricing: \$3.50 per active device per day**
- **Field and Technical Services**
 - On-site troubleshooting of equipment issues
 - Retrieval of lost or damaged equipment
 - Device swaps and maintenance support
3. **Solution+ Client Fee Collection – Pricing: \$1.50 per active device per day**
- Direct client fee collection
 - Minimizes agency billing and collections administration
 - Secure, convenient payment options for monitored individuals

Integration With Monitoring Operations

Solutions+® services are delivered alongside Securus's **24 hours a day, 7 days a week Solutions Center**, ensuring:

- Continuous event monitoring
- Immediate response to alerts and violations

- Adherence to Agency defined protocols for escalation and notification-defined protocols for escalation and notification

Agencies retain **full visibility and control** through VeriTracks®, while Solutions+ staff execute day-to-day operational tasks on the Agency's behalf.

Program Benefits

- Reduces Agency staffing and administrative burden
- Accelerates program implementation and scalability
- Ensures consistent application of monitoring protocols
- Provides access to experienced monitoring professionals with nationwide program experience

Increased Shelf Rate

Shelf Allowance Increase to 25% - \$0.15/active device per day

Shelf Allowance Increase to 30% - \$0.25/active device per day

Provide increased shelf rates for all Securus Monitoring equipment.